

PRE-QUALIFICATION REQUIREMENT			
REFERENCE NO.: BHEL/EPD/MM/CPBG/FGD/TCMOU/01			
DESCRIPTION: MEMORANDUM OF UNDERSTANDING (MOU) FOR FREEZING TECHNO-COMMERCIAL CONDITIONS AND TECHNICAL SPECIFICATION FOR PROCUREMENT OF LOW VOLTAGE (LV) SWITCHGEAR			
FINANCIAL PQR:			
For qualification, bidder should have average minimum Annual Turnover as per following details:			
Sr. No.	Details of requirement	Turnover FY	Turnover Value (in Rs. Crore)
1.	AVERAGE ANNUAL TURNOVER DURING THE LAST THREE FINANCIAL YEARS (2017-18, 2016-17 & 2015-16) (QUALIFYING VALUE – Rs. 20.0 Crore)	1. 2017-18	
		2. 2016-17	
		3. 2015-16	
		Average of 3 years = $\frac{(1) + (2) + (3)}{3}$	
Supporting documents like Financial standing through latest ITCC, Annual Report (Audited Balance Sheet and Profit & Loss Account) of past three years to be submitted by vendors.			

- AVERAGE MINIMUM ANNUAL FINANCIAL TURNOVER OF THE BIDDER, DURING LAST 3 (THREE) YEARS, ENDING ON 31-03-2018 SHOULD BE **RS. 20.0 CR. (RUPEES TWENTY CRORE)**.
- THE BIDDER SHOULD HAVE EARNED PROFIT IN AT LEAST 1 (ONE) YEAR DURING LAST 3 (THREE) FINANCIAL YEARS, ENDING ON 31-03-2018.
- THE BIDDER SHOULD POSSESS POSITIVE NET WORTH AS ON FINANCIAL YEAR ENDING ON 31.03.2019.
- AUDITED BALANCE SHEET AND PROFIT & LOSS ACCOUNT FOR LAST 3 (THREE) YEARS, ENDING ON 31-03-2019 NEED TO BE SUBMITTED IN SUPPORT OF ABOVE REQUIREMENT.
- IN CASE AUDITED FINANCIAL STATEMENTS HAVE NOT BEEN SUBMITTED FOR ALL THE THREE YEARS AS INDICATED ABOVE, THEN THE APPLICABLE AUDITED STATEMENTS SUBMITTED BY THE BIDDERS AGAINST THE REQUISITE THREE YEAR, WILL BE AVERAGED FOR THREE YEARS.
- IF FINANCIAL STATEMENTS ARE NOT REQUIRED TO BE AUDITED STATUTORILY, THEN INSTEAD OF AUDITED FINANCIAL STATEMENTS, FINANCIAL STATEMENTS ARE REQUIRED TO BE CERTIFIED BY CHARTERED ACCOUNTANT.
- NO CONSORTIUM ARRANGEMENT WILL BE ALLOWED FOR THE JOB.

Seal and signature of the Bidder